

Lake Havasu City

Homes Sold Report: 2011-2012

Selling Range - Closed Units by Bedrooms

PRICE RANGE		-2	3	4+	Total	Avg DOM
\$ -	\$ 19,999.00	50	5	0	55	212
\$ 20,000.00	\$ 39,999.00	115	21	1	137	188
\$ 40,000.00	\$ 59,999.00	138	53	4	195	162
\$ 60,000.00	\$ 79,999.00	107	83	6	196	186
\$ 80,000.00	\$ 99,999.00	80	109	8	197	135
\$ 100,000.00	\$ 119,999.00	87	127	7	221	133
\$ 120,000.00	\$ 139,999.00	54	160	14	228	109
\$ 140,000.00	\$ 159,999.00	32	140	11	183	109
\$ 160,000.00	\$ 179,999.00	24	119	6	149	134
\$ 180,000.00	\$ 199,999.00	11	89	5	105	139
\$ 200,000.00	\$ 219,999.00	10	48	4	62	152
\$ 220,000.00	\$ 239,999.00	6	55	4	65	143
\$ 240,000.00	\$ 259,999.00	4	43	5	52	138
\$ 260,000.00	\$ 299,999.00	8	54	5	67	135
\$ 300,000.00	\$ 349,999.00	2	46	7	55	139
\$ 350,000.00	\$ 399,999.00	6	27	3	36	123
\$ 400,000.00	\$ 499,999.00	6	23	14	43	201
\$ 500,000.00	\$ 999,999.00	6	14	12	32	197
\$ 1,000,000.00	\$ 999,999,999.00	1	0	1	2	258
TOTAL		747	1216	117	2080	146

Source: MLS Report dated 07/30/2012



Lake Havasu City

Homes Sold Report: 2011-2012

PRICE BY BEDROOMS

	-2	3	4+	Total
Sales Price Volume	\$ 72,785,028.00	\$ 204,120,157.00	\$ 30,453,704.00	\$ 307,358,889.00
List Price Volume	\$ 79,894,521.00	\$ 213,199,369.00	\$ 32,479,432.00	\$ 325,573,322.00
AVG Sell Price	\$ 97,436.00	\$ 167,862.00	\$ 260,288.00	\$ 147,769.00
AVG List Price	\$ 106,954.00	\$ 175,328.00	\$ 277,602.00	\$ 156,526.00
List / Sell Ratio	91%	96%	94%	94%
Median List Price	\$ 79,900.00	\$ 149,938.00	\$ 199,900.00	\$ 129,750.00
Median Sell Price	\$ 72,500.00	\$ 145,950.00	\$ 188,500.00	\$ 122,600.00

Source: MLS Report dated 07/30/2012



Lake Havasu City

Homes Sold Report - 2011-2012

Days on Market of Units Closed

Types of Financing for Units Closed

From	Thru	Units	Type of Financing	Units	Type of Financing	Units
0	30	219	Contract For Deed	0	Owner Carry	81
31	60	441	Cash	1180	Residential Exchange	0
61	90	356	Conventional	587	Commercial Exchange	1
91	120	244	Lease / Option	2	Personal Prop. Exch	0
121	180	327	FHA	109	1031 Exchange	2
181	365	348	VA	56	Other	53
366	720	115	Assumable	0	USDA	9
721	99999	30				
	Total	2080				

Source: MLS Report dated 07/30/2012