

Lake Havasu City

Homes Sold Report: 2010-2011

Selling Range - Closed Units by Bedrooms

PRICE RANGE		-2	3	4+	Total	Avg DOM
\$ -	\$ 19,999.00	56	5	0	61	274
\$ 20,000.00	\$ 39,999.00	99	36	3	138	167
\$ 40,000.00	\$ 59,999.00	161	40	8	209	149
\$ 60,000.00	\$ 79,999.00	116	95	8	219	143
\$ 80,000.00	\$ 99,999.00	103	118	12	233	128
\$ 100,000.00	\$ 119,999.00	83	141	10	234	114
\$ 120,000.00	\$ 139,999.00	69	174	16	259	135
\$ 140,000.00	\$ 159,999.00	48	155	11	214	127
\$ 160,000.00	\$ 179,999.00	34	121	11	166	131
\$ 180,000.00	\$ 199,999.00	13	81	9	103	155
\$ 200,000.00	\$ 219,999.00	14	47	9	70	129
\$ 220,000.00	\$ 239,999.00	11	78	8	97	155
\$ 240,000.00	\$ 259,999.00	7	52	5	64	131
\$ 260,000.00	\$ 299,999.00	13	60	13	86	135
\$ 300,000.00	\$ 349,999.00	5	43	12	60	170
\$ 350,000.00	\$ 399,999.00	1	39	12	52	225
\$ 400,000.00	\$ 499,999.00	8	20	10	38	267
\$ 500,000.00	\$ 999,999.00	5	24	13	42	211
\$ 1,000,000.00	\$ 999,999,999.00	7	1	2	10	105
TOTAL		853	1330	172	2355	161

Source: MLS Report dated 05/11/2011



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PRICE BY BEDROOMS

	-2	3	4+	Total
Sales Price Volume	\$ 97,680,499.00	\$ 229,401,233.00	\$ 43,147,718.00	\$ 370,229,450.00
List Price Volume	\$ 106,777,263.00	\$ 239,239,045.00	\$ 44,589,049.00	\$ 390,605,357.00
AVG Sell Price	\$ 114,514.00	\$ 172,482.00	\$ 250,859.00	\$ 179,285.00
AVG List Price	\$ 125,179.00	\$ 179,879.00	\$ 259,239.00	\$ 188,099.00
List / Sell Ratio	91%	96%	97%	95%
Median List Price	\$ 85,000.00	\$ 150,000.00	\$ 199,900.00	\$ 144,966.67
Median Sell Price	\$ 79,400.00	\$ 149,000.00	\$ 195,000.00	\$ 141,133.33

Source: MLS Report dated 05/11/2011



Bullhead City / Mohave Valley

Homes Sold Report - 2010-2011

Days on Market of Units Closed

Types of Financing for Units Closed

From	Thru	Units	Type of Financing	Units	Type of Financing	Units
0	30	260	Contract For Deed	2	Owner Carry	61
31	60	498	Cash	1309	Residential Exchange	1
61	90	422	Conventional	745	Commercial Exchange	0
91	120	300	Lease / Option	11	Personal Prop. Exch	0
121	180	342	FHA	130	1031 Exchange	5
181	365	353	VA	41	Other	39
366	720	129	Assumable	0	USDA	11
721	99999	51				
	Total	2355				

Source: MLS Report dated 05/11/2011