



Homes Sold Report: 2012-2013

Selling Range - Closed Units by Bedrooms

PRICE RANGE		-2	3	4+	Total	Avg DOM
\$ -	\$ 19,999.00	157	13	2	172	266
\$ 20,000.00	\$ 39,999.00	223	95	0	318	167
\$ 40,000.00	\$ 59,999.00	124	115	16	255	153
\$ 60,000.00	\$ 79,999.00	92	116	9	217	126
\$ 80,000.00	\$ 99,999.00	38	112	10	160	126
\$ 100,000.00	\$ 119,999.00	27	88	11	126	133
\$ 120,000.00	\$ 139,999.00	36	101	15	152	120
\$ 140,000.00	\$ 159,999.00	24	76	10	110	128
\$ 160,000.00	\$ 179,999.00	10	68	14	92	150
\$ 180,000.00	\$ 199,999.00	4	42	10	56	130
\$ 200,000.00	\$ 219,999.00	7	18	6	31	140
\$ 220,000.00	\$ 239,999.00	16	21	6	43	126
\$ 240,000.00	\$ 259,999.00	3	8	1	12	111
\$ 260,000.00	\$ 299,999.00	7	15	4	26	162
\$ 300,000.00	\$ 349,999.00	6	11	10	27	149
\$ 350,000.00	\$ 399,999.00	3	3	4	10	167
\$ 400,000.00	\$ 499,999.00	1	3	3	7	170
\$ 500,000.00	\$ 999,999.00	0	6	5	11	210
\$ 1,000,000.00	\$ 999,999,999.00	1	0	0	1	70
TOTAL		779	911	136	1826	153

Source: MLS Report dated 04/29/2013

Bullhead City / Mohave Valley

Homes Sold Report: 2012-2013

PRICE BY BEDROOMS

	-2	3	4+	Total
Sales Price Volume	\$ 50,901,347.00	\$ 104,047,115.00	\$ 24,017,230.00	\$ 178,965,692.00
List Price Volume	\$ 56,117,285.00	\$ 108,614,654.00	\$ 25,664,171.00	\$ 190,396,110.00
AVG Sell Price	\$ 65,342.00	\$ 114,212.00	\$ 176,597.00	\$ 98,010.00
AVG List Price	\$ 72,038.00	\$ 119,226.00	\$ 188,707.00	\$ 104,270.00
List / Sell Ratio	91%	96%	94%	94%
Median List Price	\$ 47,500.00	\$ 102,900.00	\$ 158,130.00	\$ 79,700.00
Median Sell Price	\$ 40,000.00	\$ 10,000.00	\$ 149,000.00	\$ 75,000.00

Source: MLS Report dated 04/29/2013

Bullhead City / Mohave Valley

Homes Sold Report - 2012-2013

Days on Market of Units Closed

From	Thru	Units
0	30	123
31	60	388
61	90	350
91	120	253
121	180	286
181	365	298
366	720	82
721	99999	46
	Total	1826

Types of Financing for Units Closed

Type of Financing	Units	Type of Financing	Units
Contract For Deed	2	Owner Carry	153
Cash	1028	Residential Exchange	1
Conventional	415	Commercial Exchange	0
Lease / Option	0	Personal Prop. Exch	0
FHA	95	1031 Exchange	2
VA	60	Other	22
Assumable	0	USDA	48

Source: MLS Report dated 04/29/2013