



SMALL BUSINESS LENDING

Arizona Department of Commerce (ADOC)

Private Activity Bonds (PAB) Program

1700 W. Washington, Ste. 600

Phoenix, AZ 85007

Tel: 1-800-528-8421

www.azcommerce.com/business

Money is lent to private users for the completion of eligible projects. The PAB program can be used for the construction of industrial and manufacturing facilities and the purchase of equipment, residential rental projects, facilities for the furnishing of water, sewage and solid waste facilities and more.

Arizona MultiBank Community Development Corporation – Leveraged Loans

101 N. First Ave., Ste. 1880

Phoenix, AZ 85003-1910

Tel: 602-643-0030 ext. 2 Fax: 602-643-0031

www.multibank.org

E-mail: info@natbi.org

Arizona MultiBank provides financial assistance and technical access to support for the advancement of small business, low-and-moderate income housing, nonprofit organizations and economic development. Part lender and part intermediary, the agency provides direct financing in the form of debt, debt with equity features and credit enhancements to facilitate conventional financing and to leverage other funds.

Lake Havasu Partnership for Economic Development – Revolving Loan Fund

314 London Bridge Road

Lake Havasu City, AZ 86403

Tel: 928-505-7333

Fax: 928-505-2095

www.lakehasvu.org/expansion.htm

Eligible borrowers must have a sole proprietorship, partnership or corporation in business for at least 2 years and residing within Lake Havasu City. The loan amounts are up to \$150,000 but not more than 40% of the total project amount financed. Terms are up to 20 years for commercial real estate financing with an option for a longer term with a balloon mechanism. The interest rate is ¼% above the quoted and approved rate assigned to the loan package by the underwriter.

U.S. Department of Agriculture- Rural Development Rural Bus.-Cooperative Service

230 N. First Avenue, Suite 206

Phoenix, AZ 85012

Tel: 602-280-8745 Fax: 602-280-8881

www.rurdev.usda.gov/az

USDA grants and loans restrict disbursement to communities with populations of 50,000 or less. Census data is used to determine population counts.

Business & Industry Direct Loans

Provides loans to private parties and public entities that cannot obtain credit from other sources. Loans to private parties can be used for improving, developing or financing business and industry. They can also be used to create jobs and improve the economic and environmental climate in rural communities, including pollution abatement.

Business & Industry Guaranteed Loans

This program expands the lending capability of private lenders in rural areas by providing guarantees up to 90 percent of a loan made by a commercial lender. Loans may be used for working capital, machinery and equipment, buildings and real estate, and certain types of debt refinancing.

Intermediary Re-lending Program

Provides financing for business facilities and community development projects. Intermediaries re-lend USDA funds to create a revolving loan program. Loan terms may be used for a period of up to 30 years. Interest rates are negotiable.

Rural Economic Development Loans

Provides zero interest loans and grants to Rural Utilities Service (RUS) financed telephone and electric utilities to promote economic development. Maximum loan size is three percent of projected total funds under Section 313 of the Act during that fiscal year. Projects must have supplemental funding equaling at least 20 percent of the zero-interest loan fund amount.

US Small Business Administration

Arizona District Office

2828 N. Central Ave., Ste. 800

Phoenix, AZ 85004-1093

Tel: 602-745-7200 Fax: 602-745-7210 www.sba.gov/az/financing.html

Contact the SBA for a list of participating commercial lenders for the programs listed below.

SBA 7A Loan

Provides funds to existing or starting businesses for land construction, machinery, equipment, inventory, and working capital. Participating lenders provide funds and the SBA guarantees a portion of the loan up to 85 percent. Interest rate ceiling ranges 2.25 percent to 4.75 percent plus prime, depending on loan size and the length of the loan. Loan terms extend to twenty-five years. Rates are negotiated between banks and the business owner.

Low Doc Loan

Simplified and rapid (SBA must respond within 36 hours of receiving application) loan process for loans \$5,000 to \$150,000. Expanding small businesses and start-ups are ideal candidates. Interest rate ceiling ranges from 2.25% to 4.75%

plus prime, depending on loan size and length of loan. Loan terms extend to twenty-five years. Rates are negotiated between banks and business owner.

CAP Lines

CAP Lines are ideal for businesses looking for lines of credit. The loan provides financing for meeting seasonal working capital needs, direct costs of performing construction, service and supply contracts, as well as operating capital by obtaining advances against existing inventory, accounts receivable, and consolidating short-term debt.

SBA 504 Loan

For existing businesses and start-ups, this program provides long-term, fixed-rate financing to purchase fixed assets such as land, buildings (including expansion/improvement of existing building), machinery, and equipment. The loan term is ten or twenty years. Interest rates vary. Maximum loan amount is generally the lesser of \$750,000 (some cases up to \$1,000,000) or 40 percent of the total project cost. Generally, a business must create or retain one job for every \$35,000 in funding provided by the SBA.

SBA International Trade Loan

For small businesses adversely affected by competition from imports, this program assists businesses engaging in or soon engaging in international trade. Offers working capital for costs occurring in the export-negotiating process and defrays exporting costs up to \$750,000. Also offers loan guaranty on fixed assets up to \$1 million.

Export Working Capital Loan Program

To assist small businesses in developing foreign markets, the program provides extensions of credit, standby letters, revolving lines and other financial assistance. Loans cannot exceed \$750,000.

Chicanos Por La Causa - Microloan Program

1112 E. Buckeye Road

Phoenix, AZ 85034

Tel: 602-257-0700 Fax: 602-256-2740

www.cplc.org

CPLC loans to small businesses and micro enterprises in several rural counties, including Coconino. The loan amounts range from \$2,000 to \$35,000. The SBA Community Express Loan offers loans ranging from \$35,000 to \$250,000. This program responds to the financing needs of borrowers that fall between the SBA Micro Loan Program and conventional loan programs.

Water Infrastructure Finance Authority of Arizona – Below Market Interest Loans

1110 W. Washington, Suite 290

Phoenix, AZ 85007

Tel: 602-364-1310 OR 877-298-0425

Fax: 602-364-1327

www.wifa.gov

The Water Infrastructure Finance Authority of Arizona (WIFA) is an independent agency of the state authorized to finance the construction, rehabilitation and/or improvement of drinking water, wastewater, wastewater reclamation and other water quality facilities/projects. Generally, WIFA offers borrowers below market interest on loans for 100% of eligible project costs.